



# Equiom

A partnership built on trust

Trust &  
Corporate Services



# Equiom

Global reach... local touch



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# Our job is to create and achieve new possibilities.

It's a serious commitment. Turning your aims and aspirations into reality requires keen understanding, true dedication and limitless energy.

We offer a combination of dynamism, tempered by pragmatism; of professionalism allied to innovation.

Our willingness to do things differently is complemented by our proven track record in delivering results, year on year. Our ambition for your success is boundless. After all, our ability to prosper depends entirely on what we achieve for our clients.

We've been sure of our future... to provide our clients with excellent trust, corporate and administration insight and services.

To build steadily on our specialist expertise in exciting, but complementary areas. To attract people with fire and determination. To push boundaries and challenge convention, and, most importantly, to develop lasting relationships

with clients who appreciate our approach and integrity. Indeed, much of our own growth has come from existing clients keen to use more of our services.

## We provide

- comprehensive trust and company formation and administration in a number of jurisdictions
- yacht registration and management services
- aircraft registration and management services
- e-Gaming licensing and administration



Go where there is no path,  
and leave a trail...

# Company Services

Because we grew out of long established firms, we recognise the sanctity of high standards and proactive relationships.

We also understand the significant benefits you can enjoy by selecting the most appropriate type of company to enhance your financial and tax planning. Our specialist knowledge can make a significant difference to your current and future financial well-being.

We make complexity simple. While there are various options available - from protected cell companies and guarantee companies to companies limited by shares, whether private or public - we explain clearly why we think a particular company structure is right for your needs, and what you can expect to achieve.

## We provide

- insight into and advice on appropriate structures
- the tools to form and administer the chosen company
- reassurance over all fiduciary and legal requirements
- key personnel, including company directors, nominee shareholders and secretariat services
- registered office and registered agent facilities
- full administration and accounting services
- multi-jurisdictional capability



“...I find it easy to deal with Equiom. What I like about them is that they are very professional and also a little more friendly than other providers... They just come across as being much more passionate about their work and determined to deliver...”

# Trust Services

Because we are acknowledged as leading professional trustees, you can have confidence in our ability to set up the most appropriate trust for your needs, both now and in the future.

Once they've built up their wealth, many of our clients are intent on protecting their assets. Finding the most appropriate structure can make a real difference. This is where trusts can play a key role, delivering highly flexible and beneficial ways to arrange financial affairs, preserve and enhance assets and ensure tax-efficient planning.

## We provide

- specialist services to set up and administer your trust
- well-respected corporate trustees
- experienced practitioners to administer the trust and ensure its legal and tax status
- dedicated accounting and financial reporting

“I refer my clients to Equiom because I know they won't let me down... I've worked in the industry for a long time and can compare the skill levels of different trust companies quite easily. I hold the people at Equiom in very high esteem. They understand the issues... They also seem to have a good relationship with government.”



# Equiom

YACHTING

In addition to first-class credentials and excellent service, you're probably looking for people with dynamism who can create innovative solutions.

You'll find these skills in the dedicated team at Equiom who provide efficient, convenient and professional fiduciary services.

We proudly manage a well-established portfolio of some of the world's most prestigious Superyachts. We'll help you register the yacht in the jurisdiction that suits you best. You can then mix and match any of our ongoing yachting services to meet your requirements.

## We provide

- tailored tax planning structures to minimise liabilities
- comprehensive yacht and crew management and administration
- appropriate management and financial reporting
- multi-jurisdictional registration services

“Equiom are more passionate about their work. I think it makes a difference that they are owned by management. It means that they are proactive and flexible in their approach...”



Dream big, reach high...

# Equiom

AVIATION

Whether you are an intermediary, a professional firm, a budding entrepreneur or an established family business, we will treat you as if you were our only client. Our emphasis on personal service has attracted long-standing clients who value the range of services we provide.

Not surprisingly, many aircraft owners and operators welcome the opportunities we offer as a well regulated business represented in several international financial centres.

## We provide

- tailored tax planning structures to minimise liabilities
- comprehensive aircraft and crew management and administration
- appropriate management and financial reporting
- multi-jurisdictional registration services

“Equiom’s service is among the best. They are reliable, and definitely in the top quartile“



# Equiom

e-GAMING



Luckily, we live and work in international jurisdictions which revel in challenge and present new possibilities for people with flair and enterprise. In these areas, new technologies and fast-moving opportunities continue to enrich our knowledge and enhance the services we offer.

This is a flourishing and exciting sector where we have developed a highly successful track record through the successful management of a number of complex licence applications for operators and software providers. Attracted by economic incentives and a superb telecommunications network, many of our clients see the Isle of Man and other international jurisdictions as ideal locations for operating an e-Gaming business.

## We provide

- insight into regulatory requirements
- appropriate licence applications
- efficient and compliant corporate structures
- provision of key personnel



## A jurisdiction to suit

As a global business headquartered in the Isle of Man, we have thrived on the challenges and business opportunities it has offered. It's emphasis on good regulation and on tax and financial incentives that allow

dynamic businesses to grow and prosper has proved attractive. It's this environment that has imbued our determination to succeed and our values of hard work, endless enthusiasm and absolute integrity.

Equiom's services greatly extend far beyond the Isle of Man. Driven by our clients' requirements we are now applying the Equiom model of success to a number of other jurisdictions giving us a global reach.

So whilst being based on the Isle of Man, our global approach to business and multi-jurisdictional capability ensures clients receive a flexible and dynamic market leading service.

We have no doubt that our horizons will always be global... clients expect no less.

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"Equiom have the ability to grow and build their business. They have an excellent management team."



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